

# Pitching your research

in 2 min as clearly, accurately, and engagingly as possible



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# Pitching my research?

- Communicating **complex ideas** in a **clear and engaging** way
  - Work on storytelling & analogies
  - Be aware of your voice, rhythm, and body language
  - Foster confidence and playfulness
- Build a research pitch for different types of audience
  - Address people **beyond your subfield**
  - Lose bad reflexes
  - Improve adaptability



# Organization



**Group photo and  
coffee break**



**Warm-up exercises  
in groups of 5**



**Find a partner  
from a different field**



**Some advice on how  
to build a good pitch**



**Pitch building  
in pairs**



**My research in 120  
seconds competition**

# Register for the competition



- Prepare in pairs but **compete solo**
- Objective: **present your in 120 seconds as clearly, accurately, and engagingly as possible**
- No slides (but you can move or gesture)
- 🕒 **Strictly 120 seconds** (visible timer)
- Jury composed of 5 people (mix of **speakers and nonspecialists**)
- 🏆 **Prizes** for the best performances!
- Should remain **playful**

# Criteria

<b>Clarity</b>	Is the talk understandable to non-specialists?	/5
<b>Structure</b>	Is there a clear beginning (question), middle (method), and end (impact)?	/5
<b>Engagement</b>	Was it lively, confident, and captivating?	/5
<b>Time discipline</b>	Stayed within 120 seconds, smooth flow?	/5
<b>Scientific soundness</b>	Does the explanation feel technically correct and not misleading, even when simplified?	/5

# Some advice

1. **Start with a question or a story**  
“How do we explain these observed ginormous black holes?”
2. **Define the problem clearly**  
What’s the mystery, challenge, or unknown?
3. **Explain your approach simply**  
What’s the key method or idea?
4. **Conclude with the impact (or poesy)**  
Why does this matter? What could it change, reveal, or inspire?
5. **Avoid jargon and acronyms**  
Imagine you’re explaining to an engineer or a curious family member
6. **Use analogies**  
“It’s like detecting a whisper from billions of light years away”
7. **Use your voice**  
Practice aloud to tune rhythm, pause, and energy
8. **Use your body**  
Gesture to highlight important ideas, move in space to give context



# Working in pairs

- Each partner must **understand the other's research** (context, problem, method)
- Advice to help build the understanding and then pitch
  - Make notes with **key concepts**, ask to **clarify** jargon or obscure concepts
  - **Rephrase**, then correct, rephrase, etc.
  - Co-develop a 2-minute **outline**
  - Work on **analogies**
- It's not a test of scientific accuracy, but of clarity and connection



# Working in pairs

In pairs:

1. A **explains** their research in 2 minutes
2. B **rephrases** it in their own words (max 1 minute)
3. A gives **feedback**: what was well understood / what was lost

And then switch.

This helps to listen for **misunderstandings** and to realize what parts of your own explanations are **unclear or overly technical**.

Give a **30-second summary** of your research to your partner:

1. as they would to a **peer**
2. as if to a **scientist** in another field
3. as if to an informed **non-scientist**

What did you remove? What stayed essential?

This helps **distill the true “essence” of your message**.



# Working in pairs

On your draft pitches, work in Pairs to **highlight the keywords or key concepts**.

Now read it aloud and **insert 1-second pauses before and after** each keyword. Your partner should make sure you have not missed any.

This exercise builds pauses in the pitch to **help the audience process content**.

Choose **one complex concept** from your research and find a clear **analogy/metaphor** that makes sense for a non-specialist.

- What's it like in the real world?
- What happens if your analogy is pushed too far? Where does it break?
- How can you correct it with one short sentence?

This builds the skill of **simplifying without distorting**.